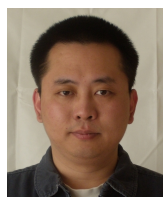




Francesco Bullo

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## 2014 SoCal Symp on Network Economics and Game Theory



Peng Jia

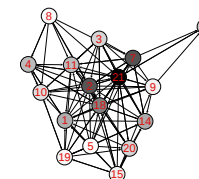


Ana MirTabatabaei



Noah Friedkin

- drivers
  - “big data” increasingly available
  - quantitative methods in social sciences
  - applications in marketing and (in)-security
- dynamical processes over social networks
  - opinion dynamics, info propagation
  - network formation and evolution
  - co-evolutionary processes
- key novelty: sequence of issues



Krackhardt's advice network

## Small deliberative groups

- small deliberative groups are assembled in most social organization to deal with sequences of issues in particular domains:
  - judicial, legislative and executive branches: grand juries, federal panels of judges, Supreme Court – standing policy bodies, congressional committees – advisory boards
  - corporations: board of directors/trustees
  - universities: faculty meetings
- group properties may evolve over its issue sequence according to natural social processes that modify its internal social structure
- possible systematic changes:
  - 1 a stabilization of individuals' levels of openness and closure to interpersonal influences on their initial preferences,
  - 2 a stabilization of individuals' ranking of, and influence accorded to, other members'

## Opinions, influence networks and centrality

### Dynamics and Formation of Opinions

- convex combinations of opinions
- model by French ('56), Harary ('65), and DeGroot ('74)

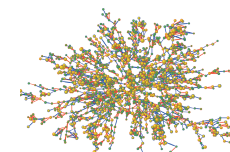


Opinion formation

### Dynamics of Influence Networks and Social Power

- reflected appraisal hypothesis by Cooley, 1902

*individual' self-appraisal (e.g., self-confidence, self-esteem, self-worth) is influenced by the appraisal of other individuals of her*



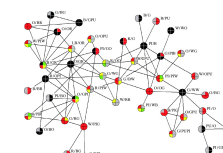
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- mathematization by Friedkin, 2012:

- varying social power and self-confidence
- constant relative interpersonal relations

### Network centrality

- centrality measure of network nodes, e.g., eigenvector centrality by Bonacich, 1972



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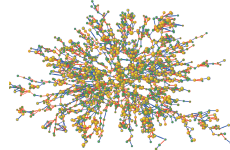
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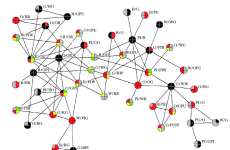
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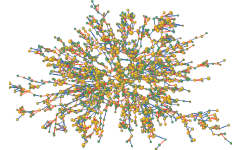
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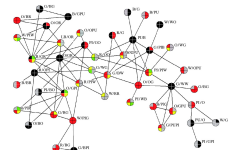
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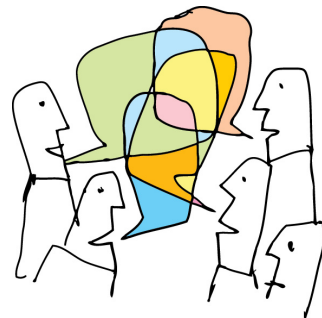
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## The dynamics of opinions

## DeGroot opinion dynamics model

$$y(t+1) = W y(t)$$

- Opinions  $y \in \mathbb{R}^n$
- Influence network = row-stochastic  $W$
- by P-F:  $\lim_{t \rightarrow \infty} y(t) = (w^T y(0)) \mathbf{1}_n$   
where  $w$  is dominant left eigenvector of  $W$
- Self-weights  $W_{ii} =: x_i$
- Interpersonal accorded weights  $W_{ij}$
- Relative interpersonal accorded weights  $C_{ij}$ ,  
where  $W_{ij} = (1 - x_i) C_{ij}$

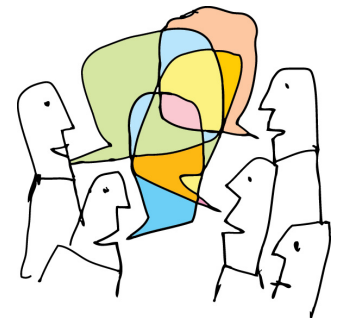


$$W(x) = \text{diag}(x) I_n + \text{diag}(\mathbf{1}_n - x) C$$

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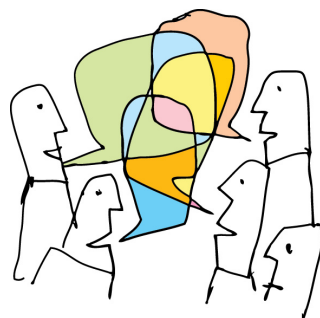


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*along a sequence of issues, individual dampens/elevates self-weight  $x_i$  according to her relative prior control*

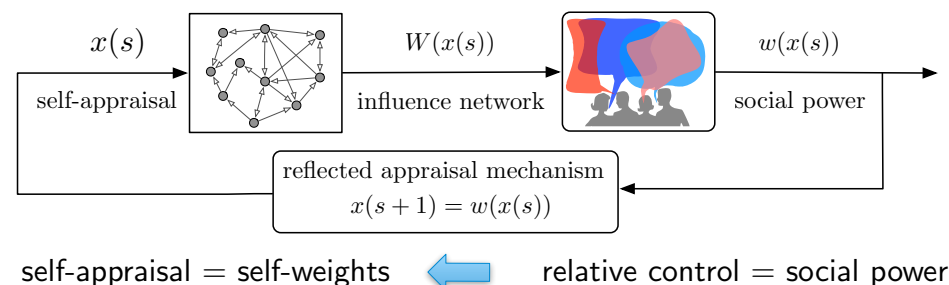
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- DeGroot dynamics about an issue:  $y(t+1) = W(x)y(t)$
- Influence network  $W(x) = \text{diag}(x)I_n + \text{diag}(\mathbb{1}_n - x)C$
- Reflected appraisal across issues:

$$x(k+1) = w(x(k)) = F(x(k))$$

## DeGroot-Friedkin dynamics

$$F(x) = \begin{cases} e_i, & \text{if } x = e_i \text{ for all } i \\ \left( \frac{c_1}{1-x_1}, \dots, \frac{c_n}{1-x_n} \right) / \sum_{i=1}^n \frac{c_i}{1-x_i}, & \text{otherwise} \end{cases}$$

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## The map and the eigenvector centrality parameter

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- $F : \Delta_n \rightarrow \Delta_n$  locally Lipschitz
- The vertices  $\{e_i\}$  are fixed points under  $F$
- relative interpersonal weights  $C$  play role only through  $c$
- $c$  = appropriate eigenvector centrality (dominant left eigenvector)

### Lemma (Eigenvector centrality)

For any  $C$  row-stochastic, irreducible with zero diagonal and  $c \in \Delta_n$ ,

- $\max\{c_i\} \leq 0.5$
- $c_i = 0.5 \iff G(C)$  is with star topology and  $i$  is the center

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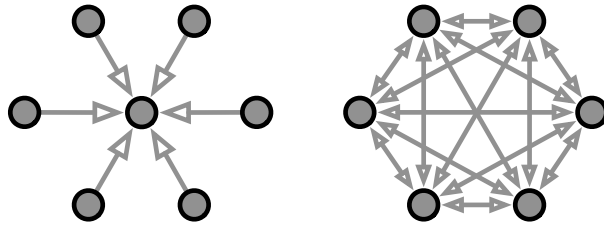
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# Problem: dynamical system analysis and sociological interpretation



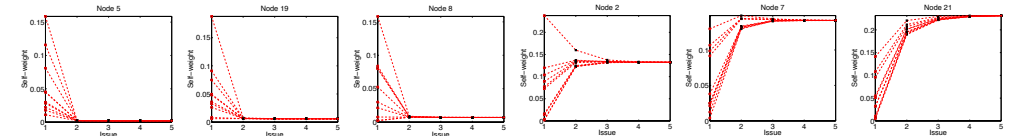
- Existence and stability of equilibria for the D-F model?
- Role of network structure and parameters?
- Conditions of emergence of *autocracy* and *democracy*?
- Insight into “iron law of oligarchy” by Michels 1915?

# Main results for generic “relative interpersonal accorded weights”

- 1 **unique non-trivial fixed point:**  $x^* = x^*(c)$  in interior of  $\Delta_n$
- 2 **convergence = forgetting initial conditions**  
for all non-trivial initial conditions,

$$\lim_{k \rightarrow \infty} x(k) = \lim_{k \rightarrow \infty} w(x(k)) = x^*$$

- 3 **accumulation of social power and self-appraisal**
  - fixed point  $x^* > 0$  has same ordering of  $c$
  - social power threshold  $T$  such that:  $x_i^* \geq c_i \geq T$  or  $x_i^* \leq c_i \leq T$

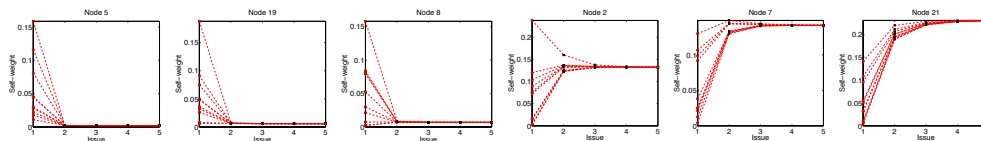


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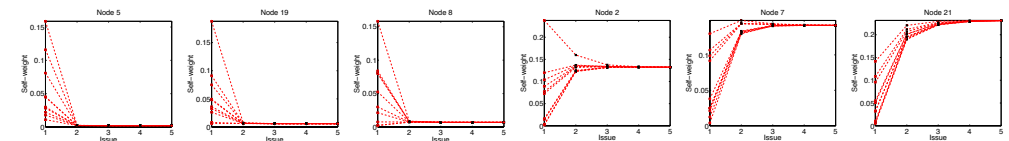


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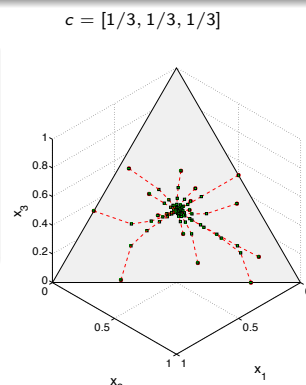


### Lemma (Convergence to democracy)

Iff  $C$  is doubly-stochastic:

- 1 the non-trivial fixed point of  $F$  is  $\frac{\mathbb{1}_n}{n}$ ,
- 2 for all non-trivial initial conditions,  
 $\lim_{k \rightarrow \infty} x(k) = \lim_{k \rightarrow \infty} w(x(k)) = \frac{\mathbb{1}_n}{n}$ .

- Uniform social power
- No power accumulation

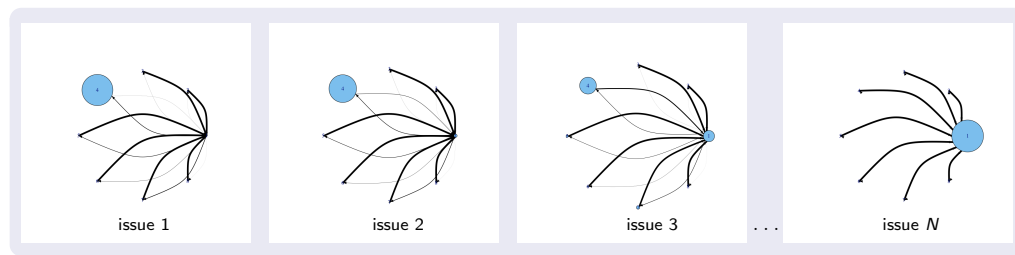
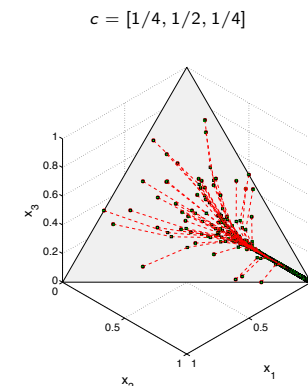


### Lemma (Convergence to autocracy)

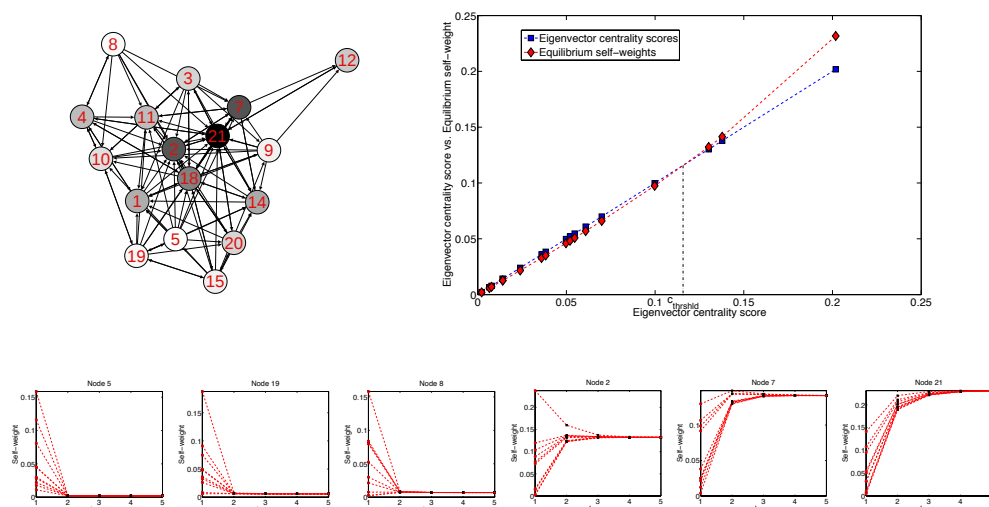
Iff graph has star topology with center  $j$ :

- 1 there are no non-trivial fixed points of  $F$
- 2 for all initial non-trivial conditions,  
 $\lim_{k \rightarrow \infty} x(k) = \lim_{s \rightarrow \infty} w(x(k)) = e_j$ .

- Autocrat appears in star center
- Extreme power accumulation



## D-F on Krackhardt's advice network



## Proof methods

- 1 existence via Brouwer fixed point theorem ( $F$  continuous on compact)
- 2 ranking and uniqueness: elementary steps and contradictions
- 3 monotonicity:  $i_{\max}$  and  $i_{\min}$  are invariant

$$i_{\max} = \operatorname{argmax}_j \frac{x_j(0)}{x_j^*} \implies i_{\max} = \operatorname{argmax}_j \frac{x_j(s)}{x_j^*}, \quad \forall s$$

- 4 convergence: Lyapunov function decreasing everywhere  $x \neq x^*$

$$V(x) = \max_j \left( \ln \frac{x_j}{x_j^*} \right) - \min_j \left( \ln \frac{x_j}{x_j^*} \right)$$



- 30 groups of 4 subjects in a face-to-face discussion
- opinion formation on a sequence of 15 issues
- issues in the domain of choice dilemmas:  
*what is your minimum level of confidence (scored 0-100) required to accept a risky option with a high payoff rather than a less risky option with a low payoff*
- 15 groups under pressure to reach consensus, other 15 no
- On each issue, each subject privately recorded (in following temporal order):
  - 1 an initial opinion on the issue prior to the group-discussion,
  - 2 a final opinion on the issue upon completion of the group-discussion (which ranged from 3-27 minutes), and
  - 3 an allocation of 100 influence units (under the instruction that these allocations should represent their appraisals of the relative influence of each group member's opinion on their own opinion).

### Contributions

- a new perspective and a novel dynamical model  
*for social power, self-appraisal, influence networks*
- dynamics and feedback in sociology
- a new potential explanation for the emergence of autocracy  
 see “iron law of oligarchy” by Michels 1911

### Future work

- Robustness of results for distinct models of opinion dynamics
- Robustness of results for higher-order models of reflected appraisal

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